



Share this job!

Commercial PPA Manager (m/f/d) in Renewable Energies

📍 Encavis AG (Hamburg) 🏢 Permanent ⌚ Full-time

50% Mobile Office possible

What do we rely on at ENCAVIS? The sun. The wind. And on you.

Welcome to the world of Encavis! At Encavis, everything revolves around the power of the sun, the wind and the more than 200 people who together are helping to shape the energy system of the future. What exactly do we do? We make renewable energy economically viable. Our core business is the acquisition and operation of solar and wind parks throughout Europe. Already today, we are one of the leading group-independent electricity producers in the field of renewable energies. And we are continuing to grow. What does that mean for you? The opportunity to move, shape and change a lot. As part of a multinational team that enjoys helping the energy transition to succeed.

In this position, you will be a key member of Encavis Power Sales department. As a Commercial Manager, you will play a pivotal role in strategically managing and optimizing existing PPAs and supporting the negotiation of new agreements, collaborating with a wide range of internal and external partners. This is a great opportunity to grow into the commercial side of renewables, getting exposure to cross-functional decision-making processes.

Your sunny outlook:

- **Collaboration on new PPAs.** Work closely with PPA originators to (1) prepare offers and pricing for new agreements, contributing to the development of competitive proposals and (2) negotiating contract terms
- **Commercial contract management.** Oversee existing power purchase agreements (PPAs) and other commercial contracts, ensuring compliance and performance tracking
- **Stakeholder Engagement.** Liaise with external counterparties and internal teams, including Legal, Project Finance, Corporate Finance, Operations, and Risk Management, to facilitate seamless contract execution and management. Act as a point of contact for selected external counterparties
- **Performance Reporting.** Develop and deliver regular reports to monitor contract performance, utilizing data analytics to inform decision-making

- **Market analysis.** Participate in market analysis and contribute with insights to pricing strategies and commercial decisions

We'll get wind of that soon:

- A degree in business administration, economics, engineering, or a comparable field of study
- At least 3 years of professional experience in an analytical or commercial role in energy trading, energy sales, or energy procurement, preferably with a focus on electricity
- Experience in assessing or negotiating PPAs, ideally with a diverse portfolio across different markets and technologies
- A structured and analytical approach to data and reporting
- Demonstrated knowledge of the European energy markets
- Ability to understand how wholesale electricity prices are formed, what fundamental drivers can impact the markets, and to quantify pricing and risk of energy supply agreement
- Excellent communication skills in English and another European language

What we offer:

Employee Assistance Program

Individual counselling and coaching by the Fürstenberg Institute

Professional & personal development

Comprehensive onboarding, individual training opportunities, language courses, development programmes

Culture & Cooperation

Small and large corporate and team events, Giving Back Week, Sustainability Working Group

Health & well-being

Health platform machtfit (including health budget), health weeks, free drinks and fruits

Subsidised meals in the office

Employee Bonuses

Finder's Fee for new colleagues

Employee Discount

Use of Corporate Benefits

Mobility

Takeover of the Deutschlandticket and subsidised JobRad

Office room for animals

Possibility to bring a pet to a specially reserved office if the care of a pet cannot be guaranteed

Great Location

Office space next to the river Elbe, easily accessible by bus and train

Provision & insurance

Employer subsidy for company pension scheme and occupational disability insurance, group accident insurance free of charge, subsidy for computer glasses

Work-Life-Balance

Flexible working & mobile office (up to 50%), 30 days holiday (+1 day each for Christmas and New Year's Eve)

Does that sound good?

Then we look forward to getting to know you!

Contact:

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HR BUSINESS PARTNER

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www.encavis.de

Liebe Personaldienstleister, wir kommen gern auf Sie zu, sobald wir Ihre Unterstützung in Anspruch nehmen möchten. Bitte sehen Sie bis dahin von Profilzusendungen ab - vielen Dank!